

Australian Oil and Gas Company

This Australian Oil and Gas business is a top oil and gas exploration and production company with interests in Australasia, Asia Pacific, the Middle East, Africa and United States.

In 50 years it has grown from a pioneer oil and gas explorer to one of the world's largest producers of oil and gas. Its goal is to continue to expand exploration and production activities around the world.

key objectives for omnicom

Previous to Omnicom, the company did not have in place a centralised contract management repository. It had an ambitious growth plan and the paper based system needed to be replaced with a reliable and robust electronic tool.

Omnicom was identified as the best Contract Management software to support this dynamic and rapidly expanding company. A number of Omnicom's off-the-shelf features were of specific interest to the company, including:

- Ease of implementation and day-to-day use
- Depth of feature list in the standard product
- The ability to scale up with little or no impact on either the cost per seat or the IT infrastructure.

Omnicom needed to reflect the business's unique Contract Management processes, and documentation.

Importantly, the company already had a large infrastructure investment in SAP. Therefore it was important that a third-party tool like Omnicom integrated with, and complemented, SAP.

timescale

Since 2003 Omnicom has comfortably evolved to embrace the spectacular growth of the business and handles hundreds of contracts across multiple billion dollar projects.

operational solution

Omnicom suited the company's need to create highly regulated contract management business processes to support efficiencies and a safe working environment.

The off-the-shelf product was modified to limit user choices, create clear decision-making and record-keeping pathways, and support the business's unique Contract Management processes. Some of the main changes were:

1. Omnicom was modified to import and integrate financial and supplier information from SAP into relevant Contract Management files.
2. The 'dashboard' feature was modified to summarise all relevant contract information on one opening graphical screen.
3. An Assessment module was developed to engineer a recurring assessment schedule against supplier and contractor lists. The assessment schedule included quality assurance and occupational health and safety. Omnicom was set up to notify the contract managers when assessments were due. With the Assessment Module, the business could access up-to-date information on suppliers and contractors to support important decisions relating to contract renewal and purchases.
4. Omnicom was modified to produce a selection of Contract Sponsor reports. The reports were designed to display contract schedules to identify where projects were deviating from forecast timeframes. The reports included graphical displays for quick reference.

Modifications to Omnicom are ongoing. Omniware's dedicated Business Analysts work closely with this major Australian Oil and Gas business to create cutting-edge business practices and identify opportunities for improvement. The Omnicom solution continues to be developed to reflect changing practices.

As a dynamic business, the ability for Omnicom to be easily modified to keep pace with business processes has been critical to its success.

Footnote: the name of this company has been changed to protect their competitive advantage.

